

SANTIAGO ARANA

SANTIAGO@THEAGENCYRE.COM
310.926.9808 | LIC. #01492489

GRIFFIN RIDDLE

GRIFFIN.RIDDLE@THEAGENCYRE.COM
310.890.3306 | LIC. #01949069



Westside SPECIALISTS

PRESENTED BY

SANTIAGO ARANA
and
GRIFFIN RIDDLE



In a market measured in millions, *representation is everything.*

Most homeowners in Brentwood, Pacific Palisades, and Santa Monica will never sell their homes. But when they do, the difference between a good outcome and a record-setting one comes down to a single decision: who represents the property.

We are Santiago Arana and Griffin Riddle, partners at The Agency and the most active luxury team west of the 405. Together, we have closed over \$5 billion in career sales, set multiple neighborhood records across Santa Monica, Brentwood, and Pacific Palisades, and represent more \$10 million-plus home sales than any other agent or team in the area.

At \$10 million and above, the margin between a standard sale and a strategic one is often \$1 million or more. The variables are different. The buyer pool is smaller and more global. Pricing requires conviction, not just data. And the marketing has to match the property, discreet when discretion matters, visible when visibility creates competition.

We have built our practice around these stakes. Our clients include the chairmen and executives behind some of the most recognized companies in the world, and they chose us because we approach every transaction with the same standard: a fiduciary-level commitment to outcome, not just effort.

If you are considering selling your property, or simply want to understand how your home is positioned in today's market, we would welcome the opportunity to have a private, no-obligation conversation.

No pressure. Just strategy.



SANTIAGO ARANA



GRIFFIN RIDDLE

BY THE NUMBERS

\$5B+

Total Career Sales
West of the 405

#1 Ranked

Agent West of the 405

More \$10M+

Sales Than Any Agent
West of the 405

Multiple

Records Set Across SM,
Brentwood & PP

PERSONAL NOTABLE SALES

609 E. Channel Road	\$48,674,649	333 Crown Drive	\$21,900,000
521, 525 & 527 Spoleto Dr	\$48,000,000	167 S. Rockingham Avenue	\$20,833,500
1172 Napoli Drive	\$28,500,000	13233 Riviera Ranch Road	\$20,500,000
14180 Rustic Lane	\$25,500,000	1350 Capri Drive	\$20,000,000
15000 Corona Del Mar	\$25,500,000	14300 W. Sunset Blvd	\$20,000,000
14930 Corona Del Mar	\$25,150,000	12833 Chalon Road	\$20,000,000
400 N. Bristol Avenue	\$25,000,000	400 N. Bristol Avenue	\$19,715,787
126 N. Rockingham Avenue	\$23,900,000	19050 Altata Drive	\$19,700,000
568 N. Tigertail Road	\$23,000,000	1401 San Remo Drive	\$18,000,000
565 N. Tigertail Road	\$22,700,000	156 S. Bristol Avenue	\$18,000,000
242 N. Carmelina Avenue	\$22,200,000	212 Vance Street	\$18,500,000
227 N. Tigertail Road	\$22,100,000	592 & 594 N. Tigertail Rd	\$17,950,000
1301 Amalfi Drive	\$22,000,000	13158 Boca De Canon Lane	\$17,325,000
148 S. Bristol Avenue	\$21,800,000	285 Homewood Road	\$17,150,000
491 N. Tigertail Road	\$21,500,000	270 S. Rockingham Avenue	\$16,825,000

* dozens more sales from \$5M - \$50M+ | Full list available upon request

WHAT OUR CLIENTS SAY

"We are your biggest fans. You did a great job of taking the reins to sell our house with the utmost skill and professionalism. You were a joy to work with at all times and your whole team is unparalleled. I cannot say enough about you and your company."

"Griffin is extremely knowledgeable, patient and always puts the clients' needs first. His goal is to build a truly long lasting relationship rather than a transactional one. We have recommended him to friends across the country."

Ria & Jim Berkus
Chairman & Founder of UTA

Sharon Yeshaya & Eric Schneider
EVP & CFO, Morgan Stanley | CEO, BasePoint Capital

ACCOLADES & RECOGNITION

Santiago Arana

Top 5 Agent in the Nation, 5 Consecutive Years, W.S.J.
Inman Top Luxury Agent in the Country
Most Influential People in Real Estate, L.A. Business Journal, 5 Years
Variety Showbiz Real Estate Elite, 11 Consecutive Years
2021 Philanthropic Impact Award, The Hollywood Reporter

Griffin Riddle

Previously Named the #1 Agent in the Nation Under 30 by Volume, W.S.J.
Top 55 Most Influential Leaders in Real Estate, RealTrends
Top 6 Millennial Power Brokers in the Nation, Forbes
Chairman Award Winner, The Agency
Top Office Producer, The Agency

NOTABLE PROPERTIES REPRESENTED BY SANTIAGO ARANA AND GRIFFIN RIDDLE

